

Client	A Private Equity Fund invested in a mid sized infrastructure equipment manufacturer
The assignment	To monitor and manage the progress of the investee company from the aspects of financial, cash flows, and adherence to business plans Create checks and processes to stop leakages.
Issues	Fund leakages in the company, ineffective financial and accounts monitoring
Our Solution and Advice	<p>Understand the requirements of the company</p> <ul style="list-style-type: none"> ✓ Reviewed the progress on key project milestones for consistency with the Business Plan ✓ Monitored the sales and purchases of the investee company ✓ Monitored working capital requirements and streamlining of working capital requirements ✓ Analyzed deviations if any, from the business plans ✓ Analyzed compliance, both internal audit and statutory compliances <p>Reporting</p> <ul style="list-style-type: none"> ✓ Reporting of the monthly / quarterly business information and status ✓ Highlight problems and issues in the business and present those to the management ✓ Key issues and suggested recommendations / actions to mitigate issues <p>Managing Performance Improvement</p> <ul style="list-style-type: none"> ✓ Advised and structured working capital requirements and improvements in the WC cycle ✓ Inventory optimization suggestions and streamlining of inventories ✓ Cost monitoring <p>Key deliverables to client</p> <ul style="list-style-type: none"> • <i>Working Capital streamlining and optimization</i> • <i>Cost reduction</i>
Key Value Add	<p>Hands on assistance provided to the company has led to</p> <ul style="list-style-type: none"> ✓ Optimization and streamlining of costs, processes and WC ✓ Optimization of inventories <p>This has led to more profitability for the company and meeting the return expectations of the PE investor.</p>

About Acquisory

Acquisory was founded in 2010, by highly credentialed professionals with specialized experience across M&A Advisory, Operations & Risk Consulting, Asset Management, Financial Accounting, Audit and Process Reengineering.

We are a boutique advisory firm who understand the dynamics of **business / operations/ transactions /industry** and possess necessary skills to blend practical insights with tax & regulatory knowledge, to design effective custom tailored solutions to all business situations/ hurdles.

Our **ASSET MANAGEMENT SERVICES** are our **solution** to support our private equity clients in meeting their objectives of **maximizing returns**. Our services have been designed to address the challenges being faced by investors in **managing the operational, strategic and financial** aspects of their investee companies, as they are not able to get the right management information in time and are worried about fraud, misappropriation or misconduct in their investee companies. Smart investors know that it is prudent if investments are followed up with a continuous monitoring of key business risks. **Acquisory becomes your eyes and ears on the ground** and help you manage such risk factors through our suite of asset management services.

WE PROVIDE THE FOLLOWING SERVICES

Portfolio Management Services

Strategic Advise, Independent Project Monitoring and Value Enhancement

Dispute Resolution and Litigation Management

Setting up and Improvising Finance Function

Exit Advise and Maximization of Investors Returns

Forensic Support

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