

Client	A real estate fund based out of Europe
Investment	Investments in an IT SEZ
The assignment	To monitor the asset and provide exit to the client
Problem Statement	Stalled IT and SEZ project in the National Capital Region Oversupply of IT space, therefore the asset was not being developed
Our Solution and advice	<p>Created a revised strategy for the asset</p> <ul style="list-style-type: none"> ✓ Performed a feasibility analysis on the asset including revival strategy ✓ Created a new business plan and ✓ Provided exit advise <p>Monitoring the asset</p> <ul style="list-style-type: none"> ✓ Reviewed the progress on key project milestones for consistency with the Business Plan ✓ Monitored permissions and other requirement for continuation of the investments under regular status <p>Reporting</p> <ul style="list-style-type: none"> ✓ Reporting of the monthly / quarterly project information and status to the client ✓ Reported key issues and suggested recommendations / actions to mitigate issues <p>Exit Advise</p> <ul style="list-style-type: none"> ✓ Advised and structured exits of investments for the client ✓ Negotiated value ✓ Assisted in documentation and all pre exit modalities ✓ Negotiated an exit for the client through a buyback arrangement <p>Key deliverables to client</p> <ul style="list-style-type: none"> • <i>Monthly MIS reports</i> • <i>Valuation of the asset</i> • <i>Exits from the investment</i>
Key Value Add	<p>Our efforts led to:</p> <ul style="list-style-type: none"> ✓ An exit for the client from the investment which would have been difficult otherwise ✓ Negotiated an exit settlement through a buyback ✓ Negotiated with the other investors and extracted an enhanced share of the proceeds for the client

About Acquisory

Acquisory was founded in 2010, by highly credentialed professionals with specialized experience across M&A Advisory, Operations & Risk Consulting, Asset Management, Financial Accounting, Audit and Process Reengineering.

We are a boutique advisory firm who understand the dynamics of **business / operations/ transactions /industry** and possess necessary skills to blend practical insights with tax & regulatory knowledge, to design effective custom tailored solutions to all business situations/ hurdles.

Our **ASSET MANAGEMENT SERVICES** are our **solution** to support our private equity clients in meeting their objectives of **maximizing returns**. Our services have been designed to address the challenges being faced by investors in **managing the operational, strategic and financial** aspects of their investee companies, as they are not able to get the right management information in time and are worried about fraud, misappropriation or misconduct in their investee companies. Smart investors know that it is prudent if investments are followed up with a continuous monitoring of key business risks. **Acquisory becomes your eyes and ears on the ground** and help you manage such risk factors through our suite of asset management services.

WE PROVIDE THE FOLLOWING SERVICES

Portfolio Management Services

Strategic Advise, Independent Project Monitoring and Value Enhancement

Dispute Resolution and Litigation Management

Setting up and Improvising Finance Function

Exit Advise and Maximization of Investors Returns

Forensic Support

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